

## HIGHLIGHTS IN 2009

Very satisfactory progress with the development of and growth from Cheminova's new products resulted in improved market share. However, the strong glyphosate price erosion resulted in a modest operating profit. The results are not satisfactory, but in line with the outlook announced in the interim report for Q3 2009.

- Auriga's revenue declined by 4% to DKK 5,437 million (DKK 5,664 million). Measured at unchanged exchange rates, revenue would have declined by 2%.
- The operating profit (EBIT) was DKK 11 million (DKK 515 million), especially on account of significantly impaired market conditions for glyphosate.
- The group realised a positive cash flow from operating activities of DKK 299 million against DKK -342 million last year, which is better than expected.
- Strict cost control and implemented improvements have reduced overheads which are generally speaking on a par with 2008 despite the full consolidation of Stähler from March 1.
- Despite a declining market for crop protection products, Cheminova succeeded in gaining market share in 2009 through development and growth from new products, which supports the long-term objectives outlined in the Business Plan "Five-in-Fifteen".

- The Board of Directors recommends to the annual general meeting on April 22, 2010 that dividend of DKK 2.40 per share be distributed against DKK 5.75 last year.
- A firm dividend policy is introduced according to which the intention is to distribute at least DKK 2.40 per share each year with a payout ratio of 35% of the profit after tax and minority interests.

### Outlook 2010

The outlook for 2010 is based on:

- A slightly growing market for crop protection products based on relatively high world market prices for the most important crops and normal climatic conditions.
- Continued development and growth from new products for Cheminova to continue gaining new market share.
- Exposure as regards glyphosate will be reduced further, and the contribution margin will be returning to normal.
- A late start to the season and lower glyphosate prices compared to 2009 will reduce earnings in the first two quarters of the year.

Depending on climatic conditions, the development in agriculture and the agrichemical sector in 2010, Auriga expects revenue of approx. DKK 5,600 million and an operating profit (EBIT) at the level DKK 300-400 million as well as an improved cash flow from operating activities relative to 2009.

## AURIGA – IN SHORT

Auriga Industries A/S is the parent of Cheminova A/S that constitutes the main activity in the Auriga group. Auriga is listed on NASDAQ OMX, Copenhagen.

Cheminova is a global chemical company and supplier of crop protection products. The main area of activity is the identification, development, production, registration and marketing of crop protection products for controlling weeds, insects and fungal diseases.

Cheminova markets a wide programme of crop protection products in more than 100 countries worldwide. Cheminova has sales subsidiaries and representative offices in more than 30 countries, and exports account for 99% of sales. Cheminova's annual revenue totals more than DKK 5 billion.

Cheminova employs approx. 850 people in Denmark and about 1,220 abroad.

It is the overall strategic objective of Auriga to ensure long-term value creation for the benefit of the company's shareholders, employees and other stakeholders. It is the intention to further develop Cheminova – via organic growth and acquisitions – with a view to remaining a competitive and an attractive business in terms of earnings.

Cheminova offers a wide range of crop protection products, the most important being:

- **Herbicides** based on the active ingredients glyphosate, metsulfuron, tribenuron, thifensulfuron, nicosulfuron, diflufenican, fenoxaprop and clodinafop.
- **Insecticides** based on the active ingredients malathion, chlorpyrifos, dimethoate, methyl parathion, acephate, phosalone, gamma-cyhalothrin, acrinathrin, imidacloprid and abamectin.
- **Fungicides** based on the active ingredients flutriafol, fluazinam, tebuconazole, epoxiconazole, fenpropidin and fosetyl-al.

Cheminova's product programme also comprises several intermediates and flotation agents for the mining industry.

