



Stock Exchange Notification No. 5/2004

April 30, 2004

Quarterly report for Auriga Industries A/S for the first quarter of 2004

Developments in the first quarter of the financial year have been satisfactory and somewhat better than expected. The profit before tax was DKK 126 million against DKK 28 million in the first quarter of 2003. Expectations for 2004 as a whole of a profit before tax of DKK 230 million against DKK 182 million in 2003 are maintained.

- All Auriga's three operating companies generated positive results and saw growth in both sales and earnings as compared with 2003.
- Sales in the first quarter amounted to DKK 1,270 million, representing an increase of DKK 210 million relative to the same period last year.
- Operating profit amounted to DKK 138 million (EBIT margin 11 per cent) against DKK 57 million (EBIT margin 5 per cent) in the first quarter of 2003.
- An increasing share of the group's sales are realised in countries in the southern hemisphere. For both Cheminova and Hardi, this means that sales and earnings in the first quarter of 2004 will account for a far higher share of the sales and earnings for the whole year than earlier.
- The high level of activity means that more resources have been tied up in working capital with the cash flow from operating activities being DKK -321 million against DKK -74 million in the first quarter of 2003. For 2004 as a whole, a positive cash flow from operating activities on a par with the level in 2003 is expected.

AURIGA INDUSTRIES A/S

Povl U. Skifter
Chairman of the Board of Directors

Mogens Nehen-Hansen
Managing Director

Enquiries concerning this notification should be addressed to Managing Director Mogens Nehen-Hansen on tel. +45 7010 7030.

P.O. Box 9
DK-7620 Lemvig
Tel.: +45 7010 7030
Fax: +45 7010 7031
E-mail: investor@auriga.dk
www.auriga-industries.com



Key figures for the Auriga group

Income statement, DKKm	1st quarter 2004	1st quarter 2003	Year 2003
Revenue	1,270	1,060	4,471
Cost of sales	848	770	3,106
Other costs	281	232	1,087
Other operating income	4	5	41
Amortisation and write-down of consolidated goodwill	7	6	33
Operating profit (EBIT)	138	57	286
Share of profit in associates	2	1	8
Net financials etc.	(11)	(27)	(97)
Profit-sharing	(3)	(3)	(15)
Profit before tax	126	28	182
Tax	47	12	87
Minority interests' share	3	2	6
Net profit	76	14	89

Balance sheet, DKKm	31.3.2004	31.3.2003	31.12.2003
<i>Assets</i>			
Fixed assets	1,771	1,823	1,814
Inventories	1,270	1,200	1,205
Receivables	2,066	1,619	1,607
Cash	157	180	271
Total assets	5,264	4,822	4,897
<i>Liabilities</i>			
Equity	2,159	2,174	2,156
Minority interests	33	28	29
Provisions	224	174	180
Interest-bearing debt	1,942	1,739	1,714
Other debt (not interest-bearing)	906	707	818
Total liabilities	5,264	4,822	4,897

Cash flow statement, DKKm	31.3.2004	31.3.2003	31.12.2003
Cash flow from operating activities	(321)	(74)	306
Cash flow from investing activities	(20)	(157)	(372)
Available cash flow	(341)	(231)	(66)

Key figures	31.3.2004	31.3.2003	31.12.2003
Operating profit before depreciation and amortisation of goodwill (EBITDA) in DKKm	208	127	573
Profit margin (EBITDA)	16%	12%	13%
Profit margin (EBIT)	11%	5%	6%
Debt ratio	43%	39%	38%
Profit in DKK per share of DKK 10 (EPS)	3.1	0.6	3.6
Quoted price/equity value	0.72	0.56	0.70

In the quarterly financial statements, tax has been estimated at 35 per cent, adjusted for amortisation of consolidated goodwill. The quarterly financial statements have not been audited.



Comments on the quarterly financial statements

Auriga Industries A/S

Sales for the quarter totalled DKK 1,270 million, representing a 20 per cent increase relative to last year. A contributory factor has been the fact that the spraying season in the northern hemisphere this year has started earlier than in 2003. To this can be added a satisfactory conclusion to the growing season in Brazil and Australia, which has had a positive impact on sales by both Cheminova and Hardi during the first months of the year.

Sales in Europe and North America continue to account for most of group sales. Despite an early start of the growing season, it still remains uncertain how the growing season will develop in these markets.

Auriga maintains expectations for 2004 as a whole of a profit before tax of approx. DKK 230 million, up 26 per cent relative to the profit for 2003.

The group is very dependent on the USD exchange rate. For 2004 the expected net income in USD has been hedged at a rate which is significantly higher than the current rate. For 2005, just under two thirds of the expected net income in USD has been hedged against the USD falling to less than DKK 6.15. An average USD rate at this level in 2005 will, however, affect earnings somewhat in 2005. Just now we believe that earnings for 2005 would in that case be somewhat lower than the expected earnings for 2004.

Cheminova A/S

Cheminova's most important products achieved good sales in the first quarter of 2004. Especially the new products have seen satisfactory developments. The sales of glyphosate on the American market have developed positively, but prices are still under pressure because of sharp competition.

Most markets have seen higher sales than anticipated in the first quarter of the year, but the subsidiaries in Brazil, India and Spain, in particular, have contributed to a somewhat higher turnover in the first quarter than expected at the beginning of the year.

The construction of Cheminova's large pyrethroid factory at a cost of DKK 230 million was completed in the first quarter, and commissioning has proceeded according to plans.

At the end of March, Cheminova's and Dow AgroSciences' joint company, Pytech, obtained the important registration in the USA of the new product gamma-cyhalothrin. Registrations have now been obtained in 13 countries all over the world.

Hardi International A/S

The relocation of the Taastrup factory to Hardi's large factory on the island of Falster has resulted in improvements to both production economy relative to previous years and the reliability of deliveries over the quarter.

Hardi's turnover in the first quarter was slightly higher than expected and at the same time the order intake has been satisfactory and higher than last year. Hardi's three most important markets – France, Australia and Northern America – are particularly seeing satisfactory growth, while Germany remains characterised by low levels of economic activity. At the beginning of the second quarter, Hardi still has a large order intake.



Skamol A/S

Skamol's revenue for the first quarter was somewhat higher than expected. The order intake in the quarter was satisfactory, but remains affected by the low levels of economic activity in Germany.

The production economy at Skamol's three factories has improved relative to 2003. At the same time, the streamlining of the organisation which was implemented in 2003 is now resulting in falling capacity costs.

Skamol's new business area, fire protection, is largely developing as planned, and commercial sales of fire doors are expected to commence in the autumn.

Changes in equity, DKKm	31.03.2004	31.03.2003	31.12.2003
Equity as at January 1	2,156	2,163	2,163
Dividend paid in respect of last financial year	-	-	(59)
Profit/loss for the period after tax	76	14	89
Exchange rate adjustments, subsidiaries	17	(7)	(30)
Adjustment of hedging instruments at fair value	(90)	4	(7)
Equity end of period	2,159	2,174	2,156

Financial calendar

August 25, 2004: Interim report for the 1st half of 2004.

November 9, 2004: Quarterly report for the 3rd quarter of 2004.